

# PSVaG

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PENSIONS-SICHERUNGS-VEREIN

mutual insurance association

Summary of Annual Report 2012

Issued by:  
PENSIONS-SICHERUNGS-VEREIN  
mutual insurance association

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May 15<sup>th</sup>, 2013

The complete annual report 2012  
is available in German.

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Chairman Emeritus, Sauer-Danfoss Inc., Chicago, Neumünster

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former Member of the Board of Directors of the Bundesvereinigung  
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President of the Landesvereinigung der Unternehmensverbände NRW e.V., Düsseldorf,  
Managing Director of DURABLE Hunke & Jochheim GmbH & Co. KG, Iserlohn

## Board of Management

Hans H. Melchior, Dipl. Econ.,  
Cologne

Dr. Hermann Peter Wohlleben, Attorney-at-Law,  
Cologne

## Management Report

### Functions and responsibilities of the PENSIONS-SICHERUNGS-VEREIN – object insured

The PENSIONS-SICHERUNGS-VEREIN mutual insurance association (PSVaG) is an institution entrusted by law with responsibility for insuring corporate pension funds against insolvency; its sole purpose is to guarantee payment of corporate old-age pension benefits in the event of insolvency under the provisions of Section Four of the Corporate Old-Age Pension Improvement Act (BetrAVG) in the Federal Republic of Germany and the Grand Duchy of Luxembourg.

Covered by insolvency insurance are those pension schemes for which the fulfilment of accrued corporate pension entitlements is endangered by the employer's insolvency. These include

1. direct benefit assurances, also known as direct assurances
2. indirect benefit assurances through
  - a) pension relief funds,
  - b) direct pension insurance plans – only for revocable entitlements or for irrevocable entitlements that have been assigned, presented as security against loans or attached – and
  - c) pension funds.

On the basis of a General Agreement (§ 8, Paragraph 1, BetrAVG in conjunction with § 2, Paragraph 2 of the statute), the PSVaG transfers old-age pension benefit payment obligations assumed as a result of the insolvency of an employer to a consortium of (currently) 51 Life Insurance companies (see list of consortium affiliates, page 21). Executive insurer of the consortium for the PSVaG is the Allianz Lebensversicherungs-AG, Stuttgart.

### Source of funds, financing procedure

Funds used to cover insolvency insurance claims are acquired pursuant to § 10, BetrAVG in the form of contributions by those employers who provide corporate pensions in accordance with one of the pension schemes which are subject to insolvency insurance. The amendments to § 10, Paragraph 2, BetrAVG in force since 2006 require that contributions must be sufficient to cover

- the cash value of claims to insolvency insurance benefits filed during the current calendar year (base accounting interest rate as specified in § 65, VAG);
- the difference between the cash values of insurable entitlements to benefits resulting from insolvencies accrued as of the end of the calendar year and of the preceding year (base accounting interest rate one-third higher than that calculated for current benefits);
- administrative and miscellaneous costs;
- payments made into a compensation fund designated by the Bundesanstalt für Finanzdienstleistungsaufsicht (Federal Agency for Financial Services Supervision) and
- payments to a loss reserve account pursuant to § 37, VAG.

Capitalized values and payable pensions as well as insurable pension entitlements were financed in the respective year of insolvency from contributions received by the PSVaG.

The amounts required are calculated at the end of each year and prorated to all contributing employers. A characteristic feature of this process is the fact that contribution rates reflect differences in claims volumes from one year to another; consequently, an increase in the volume of claims results in an increase in assessed contributions, while a reduction in claims volume leads to lower contribution rates.

### **Retroactive financing of “old claims” through one-time contributions**

Beginning in 2007, so-called “old claims” – i.e. non-forfeitable entitlements insured through 2005 but not yet financed in 2005 – amounting to 2.2 billion € were financed retroactively through a one-time contribution (see Annual Report 2007, page 8). This one-time amount, which was calculated at a rate of 0.866 per cent, is payable in 15 annual instalments, each due on 31 March of the years 2007 – 2021. Alternatively, interest is deducted from all future instalments at a rate one-third above the accounting interest rate applicable at the time of payment in accordance with § 65, VAG. (2012: 2.33 %).

A total of 84.5 million € were payable for the 6th instalment due on 31 March 2012. An addition 500 instalment payers took the option to pay the full amount in advance in 2009. After deduction of the statutory discount, a total of 4.9 million € were paid. Roughly 13,300 employers remain obligated to pay annual instalments totalling 83.7 million € in the years 2013 through 2021.

### **Cash value of insured entitlements**

Roughly 198,000 insured entitlements to future benefits accruing from insolvencies reported during the period ending 31.12.2012 were registered. The total cash value of these entitlements is approximately 3,468.0 million €. These cash values were calculated by Prof. Dr. Klaus Heubeck in accordance with “Richttafeln 2005 G” at the base accounting interest rates prescribed by law, i.e. 3.67 % for entitlements accruing from insolvencies reported up to 31 December 2006, 3.00 % for entitlements accruing from insolvencies reported from 1 January 2007 to 21 December 2011, and 2.33 % for entitlements accruing from insolvencies reported on or after 1 January 2012.

The amount available to cover insured entitlements is 2,258.5 (2011: 1,696.0) million €, which are entered in the Balance Sheet under “Contributions carried forward” and “Provisions for insurance claims outstanding”. Thus 65 (2011: 53) % of insured entitlements were covered by capital provisions as of 31 December 2012.

### **Levelling of contribution peaks**

In addition to the previously existing option of drawing from the compensation fund, which requires the consent of the regulatory authority, Art. 10, Paragraph 2, Sentence 5, BetrAVG in the version in effect also provides another instrument to be used for the purpose of levelling contribution peaks. According to this provision, the portion of required annual contributions which exceeds those of the preceding year can be distributed over the four following years. This provision was applied for the first time in 2009 (see below).

**Assessment of contributions, total contributions**

On the basis of the financing scheme prescribed by law, contributions are calculated by the PENSIONS-SICHERUNGS-VEREIN in the following manner:

*On the cost side:*

Total losses calculated for the full year  
(minus income as defined in § 9 BetrAVG),  
PSVaG administrative costs,  
Additions to the compensation fund,  
Additions to the loss reserve.

*On the income side:*

Investment income minus investment expenses and charges,  
Offsetting of the preceding year's provision for bonuses and rebates,  
Dividends from the consortium for the preceding year,  
Amounts drawn from the compensation fund, if necessary,

Required contributions.

The contributions required on the basis of this calculation reflect the amount reported for 2012 by participating firms as the contribution assessment base, a total of 304 (2011: 295) billion €. On the basis of the calculation, the contribution rate for 2012 was set at 0.3 per cent.

The weighted average contribution rate for the past five years is 0.46 per cent. The average rate for the past ten years is 0.42 per cent. The average rate for all past business years (38 years) is 0.31 per cent. Total contributions in 2012 – excluding payments due on Dec. 31, 2012 for amounts distributed over the next four years in 2009 and excluding one-time contributions – amounted to 916.8 million € (2011: 569.3 million €).

A decision regarding the assessment of an advance payment for 2012 will be taken during the first six months of 2012.

**Assets, financial status and earnings**

The calculation of contributions made in October 2012 reflected anticipated claims for the full year 2012 as projected on the basis of previous years' levels. As is the case every year, it was necessary to estimate/project losses for the last two months of the year.

Upon the date of the 2012 annual accounts the financial situation was better than at the time of contribution calculation. Aside from higher revenues in accordance with § 9 BetrAVG and an improved return on capital investments, the total value of benefits paid on the basis of insolvencies reported during the last few months of the year 2012 was lower than expected. Consequently, 123.3 million € were set aside as a provision for contribution reimbursements and will be used to reduce contributions for 2013.

**Claims volume**

The total claims volume was 1,264.8 million €. This total includes expenditures for insured benefits according to the Profit and Loss Statement (1,691.1 million €) minus the portion of contributions for 2009 in the amount of 426.7 million €, which are allocated in full to 2012 and included in the booked contributions.



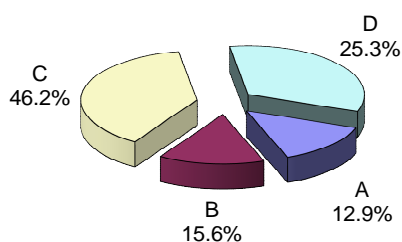
## Capital investments

The value of capital investments fell during the past business year by 449.8 million € to 3,745.8 (2011: 3,296.0) million €. All capital investments carried over at net book value were calculated in accordance with the strict lower-of-cost-or-market principle for balance-sheet purposes. Registered bonds and bank deposits were entered at nominal value in the balance sheet.

As in past years, the PSVaG pursued a cautious capital investment policy focused on the sound financial standing of emitters of bearer and registered bonds and promissory notes and a consistent "buy and hold" strategy. Investments in investment certificates were restricted to special funds in which the PSVaG is the sole investor. These serve not only to diversify capital investments but also to increase the prospects of return. Deposits at banks are required for the settlement of claims in 2013 and have corresponding maturity dates.

A total of 750.1 (2011: 310.6) million € were invested in short- and long-term bonds with maturity dates ranging from 2014 to 2022 during the past year.

### Capital investment structure



A = fund units

B = bearer bonds

C = registered bonds and promissory notes

D = bank deposits (time deposits)

Net return on investments (capital gains) amounted to 106.3 (2011: 61.2) million €

## Membership

The number of member firms rose by 31 December 2012 to 93,031 (2011: 90,740). The net increase of 2,291 member firms reflects the balance of 6,507 new accessions and 4,216 firms whose membership ended during the year. Accession included in particular employers who were required to insure themselves against insolvency in order to cover income conversion assurances through reinsured group relief funds. Most of terminated memberships resulted from mergers, insolvencies, suspensions of membership following clarification of obligations or termination of corporate pension schemes due to fulfilment of pension obligations or the death of the last person entitled to benefits.

## Number of persons entitled to benefits

The number of persons reported by members as entitled to insolvency insurance benefits is:

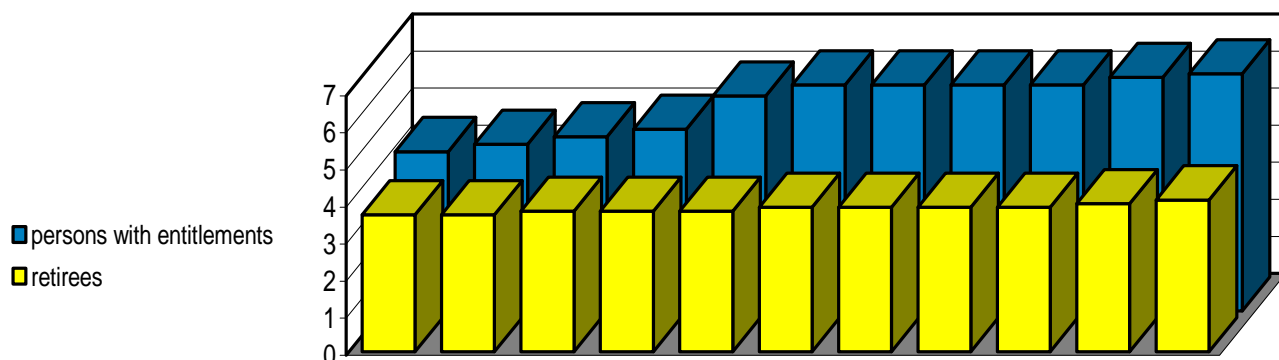
	<u>2012</u>	<u>2011</u>
Persons entitled to benefits (non-forfeitable entitlements)	6,424,215	6,266,567
Retirees	<u>4,134,919</u>	<u>4,052,537</u>
Total	<u><u>10,559,134</u></u>	<u><u>10,319,104</u></u>

If a given employer offers multiple pension schemes, beneficiaries may receive several different payments.

The figures in the table above have developed as follows over the past 10 years:

### Persons entitled to benefits under insolvency insurance

in Mio.

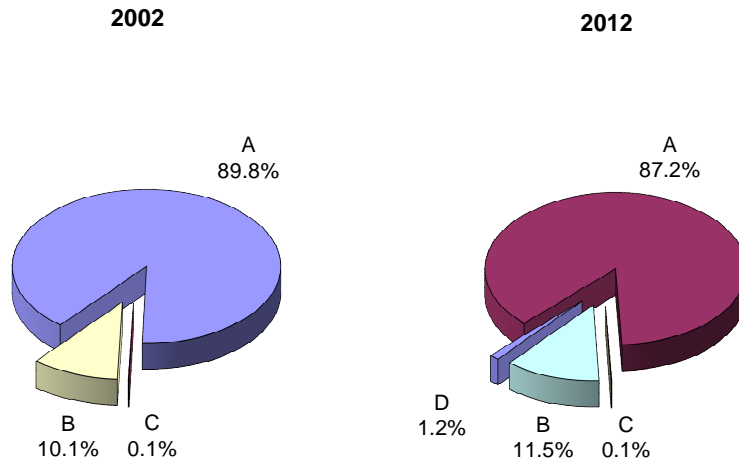


	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
Total	8.0	8.2	8.5	8.7	9.6	10.0	10.0	10.0	10.0	10.3	10.5
of which:											
Persons with entitlements	4.3	4.5	4.7	4.9	5.8	6.1	6.1	6.1	6.1	6.3	6.4
Retirees	3.7	3.7	3.8	3.8	3.8	3.9	3.9	3.9	3.9	4.0	4.1

**Distribution of individual contribution assessment bases**

A comparison of the relative shares of the different pension schemes in the total contribution assessment bases for the years 2002 and 2012 shows a decline in direct benefit assurances and an increase in relief fund assurances. Opposing developments may appear in year-to-year comparisons. The share of insured pension funds requiring insurance coverage since 2002 remains at 1.2 %, as in the preceding year.

**Shares of the individual pension schemes**



- A = direct benefit assurances
- B = relief fund assurances
- C = revocable policies or policies with outstanding loans
- D = Pension fund assurances

**Distribution of contribution assessment bases in 2012**

Contribution assessment base Million €	Percentage shares	
	of members	of total contribution assessment base
up to 0.1	60.0	0.5
0.1 – 0.5	19.8	1.4
0.5 – 1.0	6.0	1.3
1.0 – 5.0	8.9	6.0
over 5.0	<u>5.3</u>	<u>90.8</u>
	<u>100.0</u>	<u>100.0</u>

As the chart indicates, no significant volume changes in the distribution of contribution assessment bases occurred. The percentage of members which account for roughly 90 % of all contributions is roughly 5 %.

## Corporate Governance

The German Corporate Governance Code contains nationally and internationally recognized standards for good, responsible corporate management. It is addressed primarily to companies listed on the stock exchange. As a self-help institution serving the German business community, the PSVaG adheres to the principles of the Code and the recommendations and suggestions contained therein, to the extent that they are applicable to and support the specific statutory function of the mutual insurance association.

## Internet

Visitors to the Website at "www.psvag.de" will find general information about the PSVaG as well as the by-laws, the General Terms and Conditions of Insolvency Insurance for Corporate Old-Age Pensions (AIB), summaries of the Annual Report in German and English, the most recent versions of all PSVaG leaflets and a list of publications. In addition, several forms for use in meeting reporting obligations and for matters relating to contributions and benefits are available at the Website. The general e-mail-address is „info@psvag.de". To contact a specific member of our staff by e-mail, simply replace the prefix „info" with the name of the staff member in question.

## Employees

	Number on <u>1/1/2013</u>	Number on <u>1/1/2012</u>
<b>Actively employed:</b> (including semi-retired part-time employees)		
– full-time	163	152
– part-time	<u>48</u>	<u>41</u>
	<u>211</u>	<u>193</u>
<b>Passively employed:</b>		
– parental leave	8	11
– on passive semi-retired	<u>6</u>	<u>6</u>
	<u>14</u>	<u>17</u>
<b>Total number of employees</b>	<u><u>225</u></u>	<u><u>210</u></u>
<b>Actual employees,</b> i.e. following conversion of part-time to full-time	192.7	178.5

## Outlook for 2013

The volume of claims filed during the first weeks of 2013 reflects the influence of insolvencies reported at the end of 2012. No reliable prediction regarding further developments can be made at this time.

As insolvency insurance for corporate old age pension commitments are highly dependent on specific individual events, a reliable estimate of claims volumes cannot be ventured at this time.

A forecast regarding the development of the contribution rate for the current business year is ordinarily prepared at mid-year and provided to member organizations in the form of circulars.

## Insolvency and benefit payments

Overall, insolvencies declined slightly again in 2012. According to statistics released by the Federal Bureau of Statistics, 28,304 corporate insolvencies were recorded in 2012, a decline of 6.0 % over the previous year (30,099).

However, the number of insolvencies affecting the PSVaG increased significantly as compared to the previous year. Due largely to the occurrence of several major claims cases, both the number of persons entitled to benefits and the volume of benefits payable to beneficiaries rose disproportionately over the previous year.

Figures compiled by PSVaG are provided in the table below and in the following text. In comparing the statistics for individual years in the table "Insolvency affecting the PSVaG", it should be noted, however, that the figures for the preceding years represent values carried over (see footnote 1 to the following table).

### Insolvency affecting the PSVaG

Year of insolvency	2010 <sup>1</sup>	2011 <sup>1</sup>	2012	1975 – 2012
<b>I. Insolvencies</b>	679	597	581	15,540
of which:				
1. insolvency including dismissal due to insufficient assets <sup>2</sup>	676	596	579	15,316
2. out-of-court settlements	3	1	2	224
<b>II. Persons with benefit entitlements</b>				
1. registered retirees				
a) Number	9,434	7,202	17,477	633,504
b) Total benefits million €	260	224	612	15,112
c) average monthly pension €	172	179	179	–
2. persons reported with non-forfeitable entitlements	11,346	11,066	24,438	699,626

1 The changes in the figures entered under I. and II. as opposed to the values listed in the Annual Report for 2011, page 15, are attributable to late reports of further cases of insolvency which occurred in the respective years received during business year 2012 and to the continuous updating of information based upon follow-up reports containing exact data on the specific cases of insolvency.

2 including bankruptcy and judicial settlement proceedings (to 1999) and cases of complete termination of operations in which bankruptcy proceedings are not initiated due to obvious insufficiency of assets.

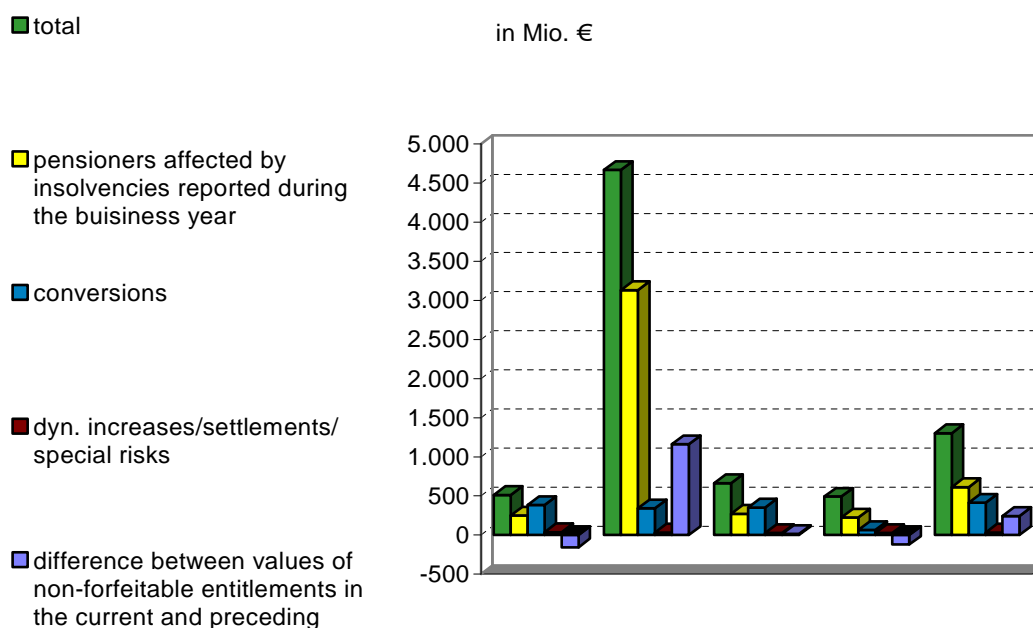
During business year 2012, the PENSIONS-SICHERUNGS-VEREIN was affected by 581 (2011: 496)\* cases of insolvency (insurable cases as defined by § 7, Paragraph 1, BetrAVG) involving 17,477 (2011: 7,041) persons receiving benefits and 24,438 (2011: 10,311) persons with non-forfeitable benefit entitlements. This translates into an increase of 17.1 (2011: - 13.9) % in the number of insolvencies reported and an increase of 141.6 (2011: - 14.7) % in the number of persons entitled to benefits.

Anticipated benefits expenditures for pensions assumed from insolvencies during the business year amount to 612 (2011: 223) million €. Added to this are the expenditures amounting to 414 (2011: 365) million € for benefits on converted entitlements, as well as expenditures for benefits on pension adjustments in accordance with contractual adjustment clauses, for lump-sum settlements in

\* Here, in the following text and in the following graph, this figure does not reflect continuous updating of the total insolvency picture.

accordance with Art. 8, Paragraph 2, BetrAVG and for late claims totalling 33 (2011: 27) million €. As in the preceding year, it was not necessary to set aside provisions for special risks. After addition of the difference in the cash values of insured entitlements at the end of the current and preceding calendar years, which amounts to 243 (2011: - 121) million €, the gross benefit expenditures for 2012 come to 1,302 (2011: 494) million € (see the following table). This figure does not take into account claim adjustment costs, operating results from previous years and revenues as defined under § 9 BetrAVG.

### Composition of Gross Benefit Expenditures \*



	2008	2009	2010	2011	2012
Total	511	4,667	663	494	1,302
of which:					
pensioners affected by insolvencies reported during the business year	248	3,131	272	223	612
Conversions	383	342	352	365	414
dyn. increases/settlements/special risks	37	33	25	27	33
difference between values of non-forfeitable entitlements in the current an preceding years (first included in 2006)	-157	1,161	14	-121	243

The PSVaG recorded income of 177.3 million € (earnings as defined in Art 9, BetrAVG) from insolvency quota payments, transferred relief fund assets and other claims in 2012. These revenues reduce total expenditures for benefit liabilities and the burden of contributions imposed upon member companies.

The PSVaG is frequently one of the largest creditors in insolvency proceedings due to the statutory subrogation of claims from corporate pensions insured by the PSVaG. Consequently, it participates – in economically significant cases – in the work of the creditor representation body established by law (General Creditor Assembly – provisional Creditor Committee, if applicable). The resulting close co-operation with insolvency executors and trustees ultimately serves to promote the fulfilment of the functions and responsibilities of the PSVaG.

\* see footnote, page 13

During the reporting year 2012, a total of 47,558 (2011: 78,601) cases of benefit entitlements from all claims years were processed; of these, 27,785 (2011: 51,980) were old-age pension entitlements, including 11,959 (2011: 11,752) conversions. 19,773 (2011: 26,621) of the cases processed involved benefit entitlements with respect to which the PSVaG issued final notice of intent to pay. The total number of cases processed in 2012 resulting in final notice of intent to pay, to which 9,011 (2011: 8,441) cases of pension increases based upon pension adjustment clauses as well as other cases of retroactive insurance, thus amounts to 56,569 (2011: 87,042).

#### Overview of pension and entitlement cases still pending

Year of insolvency	1975 - 2006	2007	2008	2009	2010	2011	2012	total
1. Pension cases	3	1	0	58	62	96	4,434	4,654
2. Entitlement cases	342	536	1,344	33,773	6,248	8,867	23,866	74,976
3. Conversion cases	1,401							1,401

The figures for pending pension and entitlement cases shown in the table above also include cases, which have not yet been processed (due to the absence of relevant documents, etc.).

The number of cases involving recipients of benefits still pending at year's end was 4,654 (2011: 4,057). As of the balance sheet date, roughly 1,400 pensioners had received their corporate pensions either from special funds established by their former employers or through the so-called "old" payment system. In the latter case, pensioners receive their corporate pensions on order and for the account of the PSVaG from the previous payment office until registration with the Consortium is technically finalized. Pension claims remaining to be processed from even earlier business years are based primarily on late claims, late registrations and previously disputed cases adjudicated near the end of the reporting year. Most of those entitled to benefits on the basis of as yet unsettled claims from 2009 receive the benefits to which they are entitled from a special fund established by the former employer. Other pension cases from earlier years are based on long-term claims, late registrations and cases previously in dispute which were settled prior to the close of the business year.

The number of still pending entitlement cases was 74,976 (2011: 72,750) as of the balance sheet reporting date. A total of 35,995 (2011: 54,919) unsettled entitlement cases from the years up to 2009 were still on record. Those entitled to benefits will suffer no disadvantages as a result of this situation, however.

In conversion cases, the PSVaG is required to pay benefits to those entitled to benefits whose entitlements were still pending on the date of insolvency as of the date benefits fall due for the first time.

In order to reduce interruptions in benefit payments resulting from insolvency to a minimum, highest priority is given to the timely processing of pension claims once insolvency has been reported. This objective was achieved again in 2012. A major contributor to this success was the proven approach of continuing the payment of pensions temporarily, i.e. until corresponding reports have been made to the consortium, using the old mode of payment.

High priority is also given to the timely processing of conversion cases. Furthermore, the PSVaG is making every effort to achieve further significant reductions in the number of pending entitlement cases from previous years. However, due to the irregular incidence and the unforeseeable consequences of insolvency, longer waiting times are likely to remain unavoidable, particularly in entitlement cases.

## Annual Financial Statements



## Balance Sheet

Assets	€	€	€	2011 € (1,000)
<b>A. Intangible assets</b>			165.903.—	100
<b>B. Investments</b>				
Other financial investments				
1. Shares, fund units and other variable yield securities		483,548,640.—		452,447
2. Bearer bonds and other fixed-income Securities		583,762,253.—		483,867
3. Other loan receivables				
a) Registered bonds	1,430,000,000.—			
b) Promissory notes and loans	299,898,768.—	1,729,898,768.—		1,269,884
4. Bank deposits		948,549,990.—		1,089,810
			3,745,759,651.—	(3,296,008)
<b>C. Receivables</b>				
I. Accounts receivable on direct written insurance business from				
Policyholders		210,858,097.62		108,084
II. Other receivables		487,537.30		49
			211,345,634.92	(108,133)
<b>D. Other assets</b>				
I. Tangible assets and stocks (inventories)		2,047,315.—		1,746
II. Cash at bank and in hand		116,638,924.74		140,136
			118,686,239.74	(141,882)
<b>E. Prepayments and Accrued Income</b>				
I. Accrued interest and rent		21,558,778.89		21,081
II. Other prepayments and accrued income		17,125.—		81
			21,575,903.89	(21,162)
<b>Total assets</b>			<b>4,097,533,332.55</b>	<b>3,567,285</b>

31 December 2012

Liabilities	€	€	2011 € (1,000)
<b>A. Capital and Reserves</b>			
Revenue reserves			
Loss reserve pursuant to § 37 VAG		66,170,000.—	64,870
<b>B. Technical provisions</b>			
I. Contributions carried forward	512,270,630.55		560,480
II. Provision for insurance claims outstanding	2,206,196,212.59		1,630,933
III. Provision for bonuses and rebates	123,305,522.91		204,482
IV. Other technical provisions (compensation fund pursuant to § 5 Par. 2 of the statute)	1,164,100,000.—		1,080,700
		4,005,872,366.05	(3,476,595)
<b>C. Provisions for Other Risks and Charges</b>			
I. Provisions for pensions and similar obligations	21,658,460.—		20,421
II. Other provisions	1,332,864.—		1,604
		22,991,324.—	(22,025)
<b>D. Other liabilities</b>			
I. Accounts payable on direct written insurance business to			
Policyholders	1,937,304.84		3,535
II. Other liabilities	519,362.66		203
- of which for taxes: 208,500.39 (0.00) €		2,456,667.50	(3,738)
<b>E. Accruals and deferrals</b>			
		42,975.—	57
<b>Total liabilities</b>		4,097,533,332.55	3,567,285

Profit and Loss Account  
for the year ending December 31, 2012

Positions	€	€	2011 € (1,000)
<b>I. Technical Account</b>			
1. Earned premiums			
a) Premiums written	1,425,306,874.70		1,096,950
b) Change in contributions carried forward (liquidation)	48,209,646.41		29,576
c) Amount released from the previous year's provision for bonuses and rebates pursuant to § 6 of the statute	<u>204,481,917.39</u>		67,373
		1,677,998,438.50	
2. Other technical income		123,752,772.86	98,909
3. Claims incurred			
a) Claims paid	1,116,187,178.40		1,477,355
b) Change in provision for claims outstanding (addition in combination with liquidation)	<u>575,263,614.61</u>		- 425,556
		1,691,450,793.01	
4. Change in other technical provisions (addition to compensation fund)		83,400,000.—	88,200
5. Expenditures on bonuses and rebates		123,305,522.91	204,482
6. Operating expenses		6,713,508.04	6,437
7. Other technical charges		<u>188,893.36</u>	204
8. Balance of the technical account		- 103,307,505.96	- 58,314
<b>II. Non-Technical Account</b>			
1. Investment income			
a) Income from other investments	80,993,735.48		84,302
b) Value readjustments on investments	26,133,150.—		4,984
c) Gains on the realization of investments	<u>775,000.—</u>		383
		107,901,885.48	
2. Investment expenses and charges			
a) Investment management expenses, interest on borrowings and other investment-related Expenses	541,101.59		487
b) Value adjustments on investments	276,338.—		23,665
c) Losses on the realization of investments	<u>792,828.—</u>		4,292
		1,610,267.59	
3. Other income		18,766.26	71
4. Other expenses		<u>1,702,878.19</u>	1,712
5. Profit for the year (normal operating profit)		1,300,000.—	1,270
6. Transfers to revenue reserves loss reserve pursuant to § 37 VAG		<u>1,300,000.—</u>	1,270
7. Balance sheet profit / Balance sheet loss		<u>—.—</u>	—

**Development of the PENSIONS-SICHERUNGS-VEREIN  
from 1 January 1975, commencement of business operations, to 31 December 2012**

Business year	Members	Advance contribution rate	Final contribution rate	Contribution assessment base	Total contributions	Insurable insolvency cases	Claims volume	Benefit recipients reported	Persons with entitlements to benefits	Balance sheet total	Investments	Compensation fund	PSVaG-employees <sup>1</sup>
	Number (31 Dec.)	‰	‰	billion €	million €	Number	million €	Number	Number	million € (31 Dec.)	million € (31 Dec.)	million € (31 Dec.)	Number <sup>2</sup>
1975	31,045	1.5	1.5	37.3	56.5	249	38.2	5,060	7,290	47.6	42.4	17.6	36
1976	31,685	1.5	1.9	42.4	81.6	267	83.7	8,614	8,795	61.7	50.9	17.9	41
1977	32,102	1.7	1.9	46.5	87.4	246	65.5	4,745	5,808	101.5	89.5	45.2	42
1978	32,778	1.7	0.7	50.1	36.5	187	39.7	4,765	6,785	151.0	145.8	52.0	43
1979	32,518	0.5	1.1	55.2	60.9	154	65.2	5,346	8,116	135.6	117.0	58.4	48
1980	32,547	0.8	1.4	61.4	85.9	161	87.3	6,879	6,985	177.3	160.8	68.3	50
1981	33,895	0.9	2.0	68.5	137.5	246	141.6	11,780	13,228	243.9	233.4	79.8	59
1982	33,977	1.4	6.9	74.1	512.5	363	623.9	39,564	55,498	661.6	552.0	5.7	71
1983	33,746	--	3.7	76.2	281.6	322	264.3	10,689	14,992	339.2	318.3	65.6	81
1984	33,968	1.8	2.6	83.9	218.6	369	200.2	8,036	15,601	375.3	358.2	137.8	85
1985	34,662	1.6	1.4	92.0	135.6	366	194.0	7,461	9,746	415.5	402.8	141.1	88
1986	34,848	1.0	1.1	98.2	116.4	332	191.0	8,135	13,448	436.8	419.9	171.8	97
1987	35,725	0.6	1.8	107.4	244.4	307	299.5	15,891	19,873	522.8	501.0	183.0	99
1988	35,813	1.2	0.9	112.0	103.3	200	158.8	4,460	7,606	489.2	473.8	188.2	103
1989	36,051	0.6	0.6	117.6	72.8	173	143.4	4,943	7,872	461.0	445.3	190.0	101
1990	36,712	--	0.3	123.7	38.8	158	170.1	7,323	6,241	402.2	373.5	190.5	100
1991	37,282	--	0.9	131.4	116.0	162	201.5	6,165	6,355	419.7	398.0	191.3	100
1992	37,758	0.3	0.8	140.6	115.5	207	216.7	10,487	11,192	448.3	429.8	191.3	99
1993	38,115	0.3	3.1	150.8	467.5	328	703.9	34,349	27,830	718.7	661.8	53.3	101
1994	38,179	1.0	2.3	157.0	363.3	348	425.4	18,414	21,506	785.6	755.6	139.8	109
1995	38,573	1.0	2.6	163.6	426.7	386	489.3	15,228	19,639	729.0	697.5	189.1	121
1996	39,045	1.0	2.8	171.3	481.2	404	724.6	41,948	29,674	790.1	756.0	51.1	131
1997	39,233	1.0	2.7	178.4	482.6	406	422.8	12,737	15,088	786.7	743.0	151.9	138
1998	39,737	1.0	1.2	184.6	223.6	399	387.7	11,763	16,033	757.3	737.3	219.5	133
1999	39,774	0.5	2.8	189.2	530.5	394	610.6	27,751	18,980	936.5	896.7	281.0	130
2000	39,778	1.0	2.1	208.6	439.9	442	548.1	14,898	18,467	801.8	763.8	332.5	129
2001	39,893	1.0	2.5	218.0	546.0	479	614.1	17,339	18,398	848.6	806.8	369.4	130
2002	40,643	1.0	4.5	225.0	1,016.8	705	1,481.4	43,565	41,696	1,271.6	1,203.6	70.7	136
2003	45,858	1.5	4.4	235.0	1,036.1	726	877.2	29,125	25,798	959.7	913.7	221.8	149
2004	53,102	1.5	3.6	243.0	881.8	753	760.6	19,507	16,866	951.2	923.7	348.7	157
2005	59,636	1.5	4.9	251.0	1,237.7	745	1,234.0	29,326	27,653	1,001.8	962.6	477.7	160
2006	64,696	1.5	3.1	264.0	825.7	654	791.5	13,863	13,634	1,321.0	1,289.2	588.0	161
2007	69,376	1.0	3.0	272.0	822.6	530	943.5	11,873	17,411	2,100.7	2,038.4	654.7	166
2008	73,093	1.0	1.8	277.0	506.1	544	591.8	7,491	9,430	2,242.1	2,194.0	696.6	170
2009	76,029	--	14.2	285.0	4,068.3	971	4,356.3	79,871	89,242	4,036.5	3,370.5	874.0	179
2010	83,322	--	1.9	289.0	549.2	679	648.7	9,434	11,346	3,795.6	3,568.5	992.5	190
2011	90,740	--	1.9	295.0	569.3	597	626.1	7,202	11,066	3,567.3	3,296.0	1,080.7	206
2012	93,031	--	3.0	304.0	916.8	581	1,264.8	17,477	24,438	4,097.5	3,745.8	1,164.1	221
					18,893.5	15,540	21,687.0	633,504	699,626				

Total of  
1,333,130  
persons with entitlements to benefits

<sup>1</sup> including part-time employees or employees in passive employment (parental leave, part-time semi-retirement) - see page 12 (Status Report)

<sup>2</sup> until 1986 the number of employees as of 31 Dec., including all members of the Board of Management; beginning in 1987, annual average, as specified by the Balance Sheet Guideline Act of 19 December 1985

## Members of the Consortium for the PSVaG

The following 51 life insurance companies were underwriting members of the Consortium effective 31 December 2012 (underwriting share in % in brackets):

AachenMünchener Lebensversicherung AG (2.7)	HDI Lebensversicherung Aktiengesellschaft (4.2)
Allianz Lebensversicherungs-AG (16.8)	HUK-COBURG-Lebensversicherung AG (0.1)
ALTE LEIPZIGER Lebensversicherung auf Gegenseitigkeit (2.5)	IDEAL Lebensversicherung a.G. (0.3)
ARAG Lebensversicherungs-AG (0.6)	Iduna Vereinigte Lebensversicherung aG für Handwerk, Handel und Gewerbe (3.9)
Asstel Lebensversicherung AG (0.7)	INTER Lebensversicherung AG (0.3)
AXA Lebensversicherung AG (5.2)	Landeslebenshilfe V.V.a.G. (0.1)
Barmenia Lebensversicherung a.G. (0.7)	Lebensversicherung von 1871 a. G. München (0.3)
Basler Leben AG (0.7)	LVM Lebensversicherungs-AG (0.1)
Basler Lebensversicherungs-AG (2.0)	Mecklenburgische Lebensversicherungs-Aktiengesellschaft (0.1)
Bayerische Beamten Lebensversicherung a.G. (1.2)	MÜNCHENER VEREIN Lebensversicherung a.G. (0.3)
Bayern-Versicherung Lebensversicherung Aktiengesellschaft (2.2)	neue leben Lebensversicherung AG (0.1)
Concordia Lebensversicherungs-Aktiengesellschaft (0.1)	NÜRNBERGER Lebensversicherung AG (3.1)
Condor Lebensversicherungs-Aktiengesellschaft (0.5)	Öffentliche Lebensversicherung Berlin Brandenburg AG (0.1)
Continental Lebensversicherung AG (0.4)	Öffentliche Lebensversicherung Braunschweig (0.2)
Cosmos Lebensversicherungs-Aktiengesellschaft (0.2)	Öffentliche Lebensversicherungsanstalt Oldenburg (0.1)
DBV Deutsche Beamtenversicherung Lebensversicherung AG (2.9)	Provinzial NordWest Lebensversicherung AG (1.2)
Delta Lloyd Lebensversicherung AG (2.0)	Provinzial Rheinland Lebensversicherung AG Die Versicherung der Sparkassen (1.4)
ERGO Lebensversicherung AG (10.2)	R+v Lebensversicherung AG (2.8)
FAMILIENFÜRSORGE Lebensversicherung AG im Raum der Kirchen (0.2)	RheinLand Lebensversicherung AG (0.2)
Generali Lebensversicherung AG (9.5)	SAARLAND Lebensversicherung AG (0.1)
Gothaer Lebensversicherung AG (2.0)	Swiss Life AG (1.0)
Hannoversche Lebensversicherung AG (0.7)	Stuttgarter Lebensversicherung a.G. (0.7)
HanseMerkur Lebensversicherung AG (0.5)	SV Sparkassenversicherung Lebensversicherung AG (2.0)
	VGH Provinzial Lebensversicherung Hannover (0.6)
	VOLKSWOHL-BUND Lebensversicherung a.G. (0.8)
	Württembergische Lebensversicherung AG (5.0)
	WWK Lebensversicherung a. G. (1.2)
	Zurich Deutscher Herold Lebensversicherung Aktiengesellschaft (5.2)

Executive insurer of the Consortium for the PSVaG is the Allianz Lebensversicherungs-AG, Stuttgart